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How to Take
Back Our Time,
Attention, and
Purpose in a
World Designed
to Bury Us
in Bullshit

Julio Vincent Gambuto

# Please Unsubscribe, Thanks!

**Book List** 

# Summer 2023

Dear Reader,

Thank you for reading *Please Unsubscribe, Thanks!* It is my greatest hope that the book is a meaningful contribution to both your life and to the public conversation.

The following list represents the brilliant books and authors quoted, mentioned, or cited in the book, as well as other books that inspired the conversation. You'll notice that I have not included "buy links" in this document. Instead, I encourage you to support your local independent bookstore.

Reader resources are provided to help continue the conversation of the book. Please check out my website — <u>www.juliovincent.com</u> — for additional resources, as well as a full list of the latest book events.

Please do tell your friends, family, and colleagues about the book. The more we talk about a better way to do things — and about a better world — the easier it is to create.

Sending my best from New York City,



# BOOKS QUOTED, MENTIONED, OR CITED

# We Need to Hang Out

A Memoir of Making Friends by Billy Baker

#### The Forever Transaction

How to Build a Subscription Model So Compelling, Your Customers Will Never Want to Leave by Robbie Kellman Baxter

#### **Four Thousand Weeks**

Time Management for Mortals by Oliver Burkeman

#### **Atomic Habits**

An Easy & Proven Way to Build Good Habits & Break Bad Ones by James Clear

# How Many Friends Does One Person Need?

Dunbar's Number and Other Evolutionary Quirks by Robin Dunbar

#### The 4-Hour Workweek

by Timothy Ferriss

#### On Bullshit

by Harry G. Frankfurt

#### Adrift

America in 100 Charts by Scott Galloway

# **Chokepoint Capitalism**

How Big Tech and Big Content Captured Creative Labor Markets and How We'll Win Them Back by Cory Doctorow and Rebecca Giblin

#### The Dawn of Everything

A New History of Humanity by David Graeber and David Wengrow

#### How to Hide an Empire

A History of the Greater United States by Daniel Immerwahr

#### Why We're Polarized

by Ezra Klein

#### The Address Book

What Street Addresses Reveal About Identity, Race, Wealth, and Power by Deirdre Mask

# A Theory of Human Motivation

by A.H. Maslow

#### The Portable Nietzsche

by Friedrich Nietzsche

#### **Beyond Mind Games**

The Marketing Power of Psychographics by Rebecca Piirto

#### The Omnivore's Dilemma

A Natural History of Four Meals by Michael Pollan

# Cognitive Therapy of Depression

by A. John Rush

# Civilized to Death

The Price of Progress by Christopher Ryan

# Winning the Story Wars

Why Those Who Tell (and Live) the Best Stories Will Rule the Future by Jonah Sachs

#### The Wealth of Nations

Books 1-3 by Adam Smith

#### Goliath

The 100-Year War Between Monopoly Power and Democracy by Matt Stoller

#### Subscribed

Why the Subscription Model Will Be Your Company's Future—and What to Do About It by Tien Tzuo and Gabe Weisert

#### **Persist**

by Elizabeth Warren

# The War on Normal People

The Truth About America's Disappearing Jobs and Why Universal Basic Income Is Our Future by Andrew Yang

# The Age of Surveillance Capitalism

The Fight for a Human Future at the New Frontier of Power by Shoshana Zuboff

#### ADDITIONAL BOOKS THAT INSPIRED THE CONVERSATION

# The Enemy of the New Man

Homosexuality in Fascist Italy by Lorenzo Benadusi

# **Confronting Capitalism**

How the World Works and How to Change It by Vivek Chibber

#### **Designing Your Life**

How to Build a Well-Lived, Joyful Life by Dave Evans and Bill Burnett

#### The Four

The Hidden DNA of Amazon, Apple, Facebook, and Google by Scott Galloway

# The Coddling of the American Mind

How Good Intentions and Bad Ideas Are Setting Up a Generation for Failure by Jonathan Haidt and Greg Lukianoff

# You've Been Played

How Corporations, Governments, and Schools Use Games to Control Us All by Adrian Hon

#### White Trash

The 400-Year Untold History of Class in America by Nancy Isenberg

# The Life-Changing Magic of Not Giving a F\*ck

How to Stop Spending Time You Don't Have with People You Don't Like Doing Things You Don't Want to Do by Sarah Knight

# The Subtle Art of Not Giving a F\*ck

A Counterintuitive Approach to Living a Good Life by Mark Manson

#### Story

Style, Structure, Substance, and the Principles of Screenwriting by Robert McKee

# **Power Branding**

Leveraging the Success of the World's Best Brands by Steve McKee

# Love People, Use Things

Because the Opposite Never Works by The Minimalists - Joshua Fields Millburn and Ryan Nicodemus

#### The Death of Expertise

The Campaign Against Established Knowledge and Why it Matters by Tom Nichols

#### Weapons of Math Destruction

How Big Data Increases Inequality and Threatens Democracy by Cathy O'Neil

# We've Got to Try

How the Fight for Voting Rights Makes Everything Else Possible by Beto O'Rourke

#### Capital in the Twenty-First Century

by Thomas Piketty

#### You Are What You Click

How Being Selective, Positive, and Creative Can Transform Your Social Media Experience by Dr. Brian A. Primack

#### The Dark Side of Social Media

A Consumer Psychology Perspective by Angeline Close Scheinbaum

# Buy Yourself the F\*cking Lilies

And Other Rituals to Fix Your Life, from Someone Who's Been There by Tara Schuster

#### 1946

The Making of the Modern World by Victor Sebestyen

# You Are a Badass

How to Stop Doubting Your Greatness and Start Living an Awesome Life by Jen Sincero www.juliovincent.com